

# PRESS RELEASE

## For Immediate Release



### **REPLIFY SIGNS AGREEMENT TO LICENSE ITS WAN OPTIMIZATION TECHNOLOGY TO SWISS MANAGED SD-WAN PROVIDER, OPEN SYSTEMS AG.**

**(Belfast, July 23<sup>rd</sup> 2018):** Replify Ltd, a world leading OEM supplier of WAN Optimization software for the SD-WAN market, has today announced details of a global licensing agreement with Swiss SD-WAN provider, Open Systems AG. Financial terms of the agreement were not disclosed.

Open Systems with offices in Zurich, New York and Sydney, is a provider of global SD-WAN and security services. It will deploy Replify's WAN Optimization software as part of its Software Defined Wide Area Networking (SD-WAN) platform.

Open Systems has an install base that stretches to 180 countries worldwide and the Replify software will allow their global customers to improve data flows over the Internet and other digital networks.

The three-year license agreement with Open Systems strengthens Replify's position in the global SD-WAN marketplace, forecasted by research consultancy Gartner to be worth US\$1.2bn by 2021.

Replify CEO Rozy Corry said; *"We are delighted to announce this new Licence Agreement with Open Systems, one of the most forward-thinking SD-WAN service providers in Europe. Replify's WAN Optimization software will help Open Systems to accelerate both data throughput and improve application performance for their customers. This partnership between two innovative and leading providers of software solutions in the SD-WAN space will help customers and users realise the true value of SD-WAN technology."*

Stefan Keller, Open Systems AG Chief Technology Officer commented on the deal; *"Replify's WAN Optimization engine is the perfect add-on to our SD-WAN platform. The lightweight architecture is the best fit for our integrated platform and the performance results are impressive. But it's not only the technology which convinced us, Replify is also a very customer-oriented, agile and collaborative organization. The kind you are looking for as a reliable partner."*

## About Replify Ltd

Replify Ltd is a world leading OEM supplier of WAN Optimization software for the SD-WAN market based in Belfast, UK. Replify was founded in 2007 and was one of the first WAN Optimization companies to market with a software only virtual appliance solution in 2009. Replify also provides acceleration for a wide range of mobile devices including Android, Windows, MacOS and Linux. Replify's core business is providing its WAN Optimization technology to other vendors under OEM license and integrating it deeply into SD-WAN platforms.

For more information please visit: [www.replify.com](http://www.replify.com)

## About Open Systems AG

Open Systems AG is the leading provider of secure SD-WAN solutions. It offers the largest standardized operating platform in the market with a fully integrated enterprise security stack. With global 24x7x365 operations in more than 180 countries, serving more than 1.2 million end users, Open Systems provides the highest level of automated defense and operation to customers by using artificial intelligence and machine learning to respond to threats faster and with laser-focused accuracy.

For more information please visit: <https://www.open.ch>

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